

ADVENT Business Systems



Overview

U.S. Bank Advent Business Systems provides a comprehensive accounting, information and management system to the petroleum and energy industries. Advent provides a competitive edge for progressive growing petroleum marketers by delivering full-scale, enterprise-wide computing that consolidates all aspects of their business operations.

How It Works

Advent also provides a complete suite of services that accommodate the wide ranging needs of petroleum marketers. Our full array of data management and reporting tools help our clients discover new potential in their petroleum and energy marketplace. The comprehensive value-added services Advent offers are designed to help our clients to manage their costs and be more efficient.

Advent petroleum specific applications include:

- Wholesale Fuel Management
- Lubricants & Packaged Goods
- Fleet Fueling/Cardlock
- Transportation/Routing
- Dispatch
- Home Heat/LPG
- Executive Management Information
- Equipment Manager
- eCommerce
- Document Distribution/Archiving
- Inventory Control & Costing
- Accounting
- Credit/Collections

Wholesale Fuel Management

Advent streamlines the sales order process. Easy to use customer setups take the guess work out of taxation, supplier pricing and freight. This allows quicker access to customer quotes and facilitates buying decisions. Advent accommodates date and time sensitive pricing by customer, customer group, product, and product group. It enables automated price updates through supplier and DTN uploads, and importing of index pricing from OPIS and supplier websites.

With Wholesale Fuel Management, Advent clients can track and maintain fuel inventories at Bulk Plants, Service Stations, Cardlocks and Pipeline Terminals. They can also view current cost of fuel at any time using FIFO, LIFO or Cost Average inventory methods.

Lubricants & Packaged Goods

Advent provides the inventory controls, specialized pricing, competitive costing and superior sales reporting required to gain new customers and beat the competition in lubricant sales and service. Advent's experience in manufacturing systems provides Lubricant Distributors with the best solution available.

Advent's unique product inventory system enables clients to link together the same product sold in different containers. This is essential for lubricant distributors that repackage/make/break/create the same products in different sized packages. It enables them to track total sales across all packages, total by each package and the actual costs and profits for each package type sold.

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Fleet Fueling & Cardlock

Advent Fleet Fueling allows users to create, maintain and manage customer fueling cards across multiple card types and cardlock networks. Our clients can also consolidate credit controls and invoicing with Mobile Fleet Fueling sales, as they manage vehicle profiles and customer locations using our easy-to-use, powerful functionality.

Some key aspects of Advent's fleet fueling and cardlock system include single and dual card systems, driver applied PIN & 90+ customer invoice types. Other advantages include multiple pricing methods, price adjustment override, volume discounts and consolidated buying power for customer groups.

Transportation/Routing

Advent Routing enables clients to organize and manage their customer deliveries more cost effectively and efficiently. Our clients can set up an unlimited number of customer routes as well as assigning truck, warehouse and shift to the individual delivery routes. Clients can assign degree day management for home heat scheduling, create sales orders based on estimated deliveries and provide driver routing directions and reports.

Dispatch

Advent Dispatch enables clients to efficiently and accurately make pull decisions for each individual loading rack and truck and easily get the information into the hands of their own drivers and/or specified common carriers.

Advent dispatch works in three easy steps:

- Take the orders
- Determine dispatch
- Inform trucks or common carriers

Executive Management Information

Advent Executive Information System provides vital up-to-the minute information for petroleum distributors. User defined filters and graphing options analyze company performance and trends for any date entered including the current day. Clients can pin point performance by department, product, product group, site, and customers to identify opportunities and avoid potential problems. Advent provides hundreds of predefined reports to track operational, financial and clerical performance. Clients can export data for further analysis or develop ad-hoc queries.

Equipment Manager

Advent Equipment Manager enables equipment leasers to track their equipment use, location, aging and maintenance. From the time a client makes a purchase, to the eventual retiring of the equipment or sale, Equipment Manager documents each customer/location where the equipment was placed. Tracking of inventory including tank purchases, hose reels, propane bottles, or any other parts, can be accomplished by use of serial number and storage warehouse.



eCommerce

In today's business world differentiators such as eCommerce and B2B tools enables Advent clients to provide the highest level of services that petroleum product customers expect today. Advent's clients' customers can reprint invoices at any time, validate or invalidate cardlock cards, add or edit driver pin setups and view their own unique account prices for any product. Customers can setup their commonly ordered products simplifying their product ordering over the Web. These orders are immediately available in Advent Sales Orders system for the petroleum marketer to confirm and dispatch. Advent's clients can link the Advent web-portal page to their own Web pages or use the Advent Web portal direct for their customer's use with a logo and/or pictures that identify the client's company.

Document Distribution

Advent clients have the flexibility to provide their customers with a choice in how they want to receive invoices and statements either via paper, e-mail or fax. Included also are 12 additional customer specific reports such as price quotes, EFT notices and others that can be distributed by the system. These reports can be automatically sent to an unlimited number of locations per customer, including duplicate documents to the same customer. Advent clients save time using the one step process, and money by reducing paper costs, storage space, requirements, office supplies, mailing and distribution expense.

Document Archives

Advent clients can view documents previously sent by document distribution to a customer and user defined archived reports. From one screen clients can reprint, fax or email. User defined documents and reports are stored electronically in the system, and can be viewed and reprinted whenever needed. Our clients' petroleum customers can easily print their own misplaced invoices using the fully integrated customer web interface, allowing them to get what they want, when they want it.

Inventory Control and Costing

Advent enables clients to accurately account for and easily view fuel, package, equipment and all other types of product inventories. Intelligent product setups minimize redundant inventory receipt routines and employee errors. Clients can assign LIFO, FIFO, or average costing methods by product to cost inventories and measure performance. In addition, clients can analyze FIFO/LIFO layers as products are received, sold, transferred or adjusted through convenient on-screen viewing and reports.

Using market based costing, Advent clients can also measure the supply department's contributions, showing gains and losses in contrast to an index of their company's choice (ex; Opus, Platts, Supplier price, etc). The Advent system also accommodates negative inventories using market or supplier costing in a system specifically designed for the petroleum industry.

Accounting

General Ledger, Accounts Receivable, and Accounts Payable functions are fully integrated with all Advent applications. Single database architecture coupled with date sensitive transactions eliminates the traditional hard month-end close. Advent clients can move from one month to another with no



interruption. Advent's general ledger stores unlimited history detail with all transactions linked to the original source. This information is never lost or summarized. Clients can view journal entries and account balances on screen without printing reports.

Advent centralizes receivables information across multiple aging brackets and product lines providing credit and collections personnel with accurate account standings. Advent's payable process allows for complete reconciliation of bill of lading and packing slips with each supplier invoice and Advent's easy point and click interface handles multiple bill of ladings per invoice. Credit card settlements and supplier invoices can also be automated with DTN and supplier import formats.

Credit/Collections

Advent's software is designed to help clients manage receivables and take timely action to increase cash flow and reduce credit risk. Advent's credit and collections system consolidates customer credit across product lines and integrates with a dynamic collections module. Clients can automate the scheduling of collection calls, distribution of warning letters and credit suspensions.

This robust system gives clients the ability to assign credit limits and define terms specifically for each customer, setting flags to inform clients when their customers are approaching their credit limit and the option to "Turn-Off" fueling cards automatically when they reach their credit limit with both billed and unbilled purchases. With the multitude of reports available clients benefit from up-to-date, accurate information to make credit and collections decisions thus saving time, reducing losses and improving cash flow.

U.S. Bank and Advent Business Solutions – Powerful Partners

U.S. Bank delivers specialized and powerful tools to the petroleum and energy markets. From ERP accounting systems to credit cards to data analytics our wide array of U.S. Bank petroleum and energy sector products demonstrates our commitment to this vital industry segment.

With over 50 years of combined fuel payment experience and industry-leading technology platforms, U.S. Bank and Advent have the expertise, knowledge and technology resources to power the growth of large and small organizations worldwide.

For More Information

U.S. Bank is determined to be a leader in fuel product offerings and customer relationship management which ensures Advent Business Systems continually evolves technologically to meet future industry changes while at the same time offering the support and dedication our customers have come to expect.

To find out more about U.S. Bank Advent Business Systems, please call (650) 572-8866 or visit us at usbank.com/advent.

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